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SECOND QUARTER 2026

EARNINGS RELEASE

JULY 29, 2026

FORWARD-LOOKING STATEMENTS & NON-GAAP FINANCIAL MEASURES

The statements in this presentation that are not historical statements, including statements regarding the 2026 full-year outlook and expected consolidated and segment financial results, as well as financial targets for future years, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on information currently available as well as management's assumptions and beliefs today. These statements are subject to numerous risks and uncertainties that could cause actual results to differ materially from the results expressed or implied by the statements, and investors should not place undue reliance on them. Risks and uncertainties that could cause actual results to differ materially from such statements include risks that the North American HVAC and refrigeration markets perform worse than current assumptions. Additional risks include but are not limited to competition in the HVACR business; our ability to successfully develop and market new products or execute our business strategy; our ability to meet and anticipate customer demands; our ability to continue to license or enforce our IP rights; our ability to attract, motivate, develop, and retain our employees, as well as labor relations problems; AI technologies; a decline in new construction activity and related demand for our products and services; the impact of weather on our business; the impact of higher raw material prices and significant supply interruptions; product liability, warranty claims, or recalls; changes in environmental and climate-related legislation or government regulations or policies; changes in tax legislation; the impact of new or increased trade tariffs; improper conduct by our employees, agents, or business partners; litigation risks; general economic conditions in the US and abroad; extraordinary events beyond our control; risks associated with our international operations; cyber attacks and other disruptions or misuse of information systems; and our ability to successfully realize, complete and integrate acquisitions, including the acquisitions of Duro Dyne, Supco, and Heat Controller. For information concerning these and other risks and uncertainties, see LII's publicly available filings with the Securities and Exchange Commission. LII disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

A reconciliation of non-GAAP financial measures appearing in this document to financial measures prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP) are included in the Annex to this document.

This document includes forward-looking statements regarding segment profit, adjusted net income, adjusted earnings per share, free cash flow, ROS, and Debt to EBITDA, which are non-GAAP financial measures. These non-GAAP financial measures are derived by excluding certain amounts from the corresponding financial measures determined in accordance with GAAP. The determination of the amounts excluded is a matter of management judgment and depends upon, among other factors, the nature of the underlying expense or income amounts recognized in a given period and the high variability of certain amounts, such as unusual gains and losses, the ultimate outcome of pending litigation, fluctuations in foreign currency exchange rates, changes in environmental liabilities, the impact and timing of potential acquisitions and divestitures, future restructuring costs, and other structural changes or their probable significance. We are unable to present a quantitative reconciliation of the aforementioned forward-looking non-GAAP financial measures to their most directly comparable forward-looking GAAP financial measures because such information is not available, and management cannot reliably predict the necessary components of such GAAP measures without unreasonable effort or expense. The unavailable information could have a significant impact on LII's full year GAAP financial results.

Q2 2026 FINANCIAL HIGHLIGHTS

Navigating residential headwinds and mitigating inflationary impact

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Updating EPS Guidance

Full Year Earnings Per Share*

$23.00 - $24.00

Prior $23.50 – $25.00

REVENUE	**TOTAL SEGMENT PROFIT***	**TOTAL SEGMENT PROFIT MARGIN***
$1.5B	**$355M**	**23.0%**
+3% YoY	+2% YoY	(30 bps) YoY
ADJUSTED EPS*	**OPERATING CASH FLOW**	**NET DEBT / ADJ. EBITDA***
$7.72	**$172M**	**1.3x**
Flat YoY	+$85M YoY	+0.1x YoY

* See appendix for reconciliation to GAAP performance; total segment profit includes unallocated corporate expenses

BOLT-ON ACQUISITION TO ACCELERATE GROWTH

Trusted Comfort-Aire, Century and Coast Air brands

~ $205M	~ $140M	~ 9X
PURCHASE PRICE	FY25 PROFORMA REVENUE	EBITDA MULTIPLE

STRONG STRATEGIC FIT

GROWTH SYNERGIES

- Small & mid-sized distributor reach
- Broaden HVAC product portfolio
- Grow share of wallet

CUSTOMER EXPERIENCE

- Elevate digital capabilities
- One order, one invoice, one shipment
- Better fill rate & in-season availability

MARGIN OPPORTUNITIES

- Integration efficiencies drive margin
- Distribution and freight synergies
- Streamline G&A

NAVIGATING TEMPORARY DEMAND DYNAMICS

New Construction | **Weather Dynamics** | **Consumer Sentiment** | **Inflationary Impacts**

CONTINUED INVESTMENT THROUGH CHALLENGING MARKET CONDITIONS

Demand Capture
- Emergency replacement
- Availability & fill rates
- Direct-to-dealer advantage

Aftermarket Growth
- Parts and accessories
- Service expansion
- Attachment opportunities

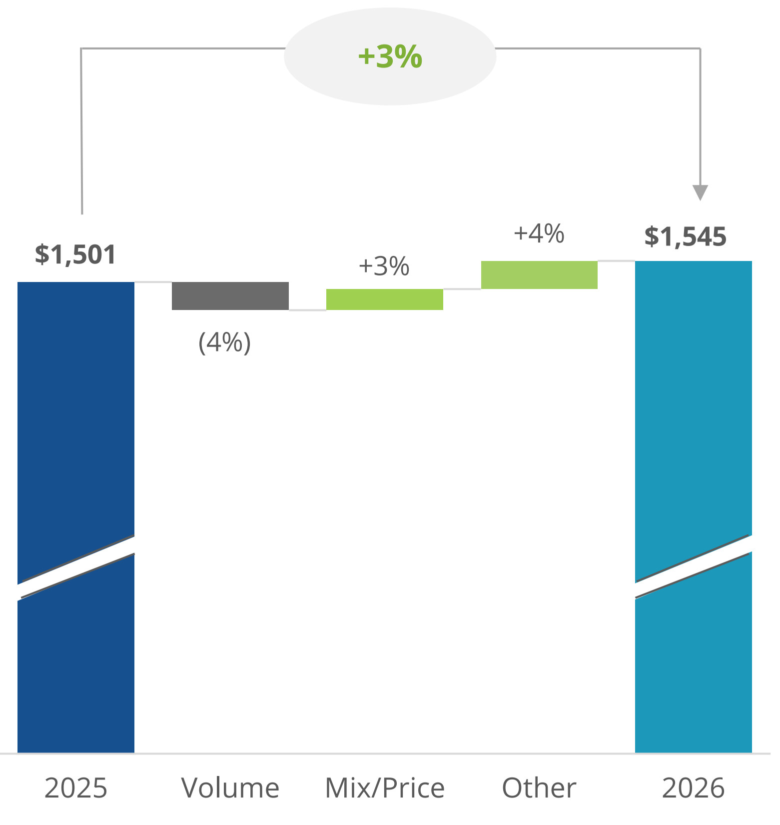
Customer Experience
- Digital engagement
- Customer experience centers
- Service excellence

Growth Investments
- Innovation & heat pumps
- Distribution optimization
- JVs & bolt-on acquisitions

Q2 2026 LENNOX RESULTS

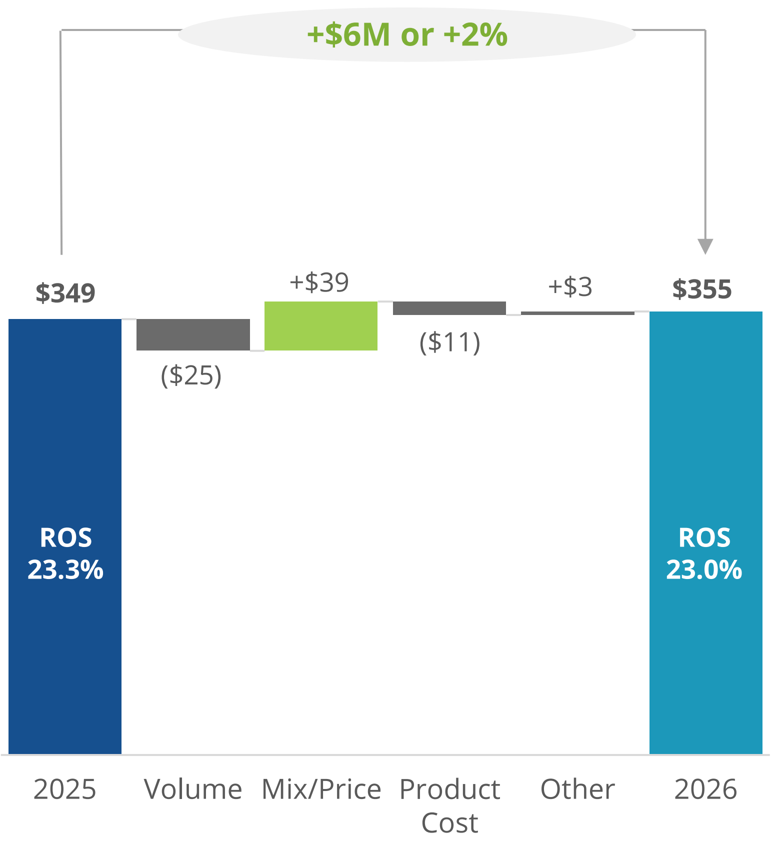
REVENUE

(US$ MILLIONS)



TOTAL SEGMENT PROFIT*

(US$ MILLIONS)



Adjusted EPS* **Flat, $7.72**

BCS growth and accretive acquisition

Residential markets soft but improved versus Q1

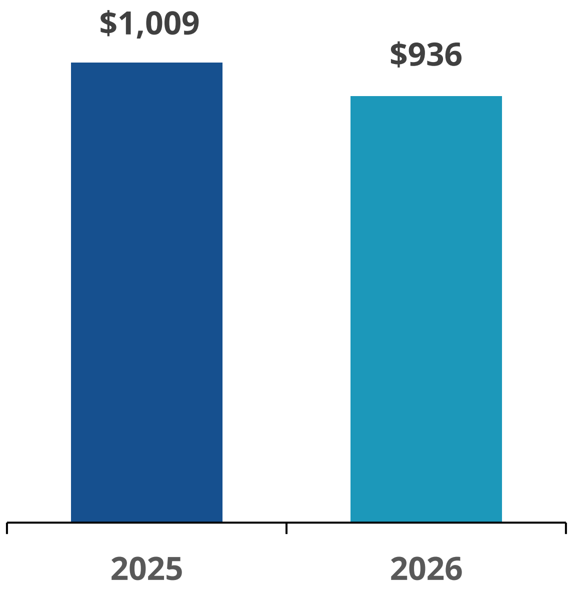
Production absorption costs weighed on profitability

* See appendix for reconciliation to GAAP performance; total segment profit includes unallocated corporate expenses

Q2 2026 HOME COMFORT SOLUTIONS

REVENUE

(US$ MILLIONS)

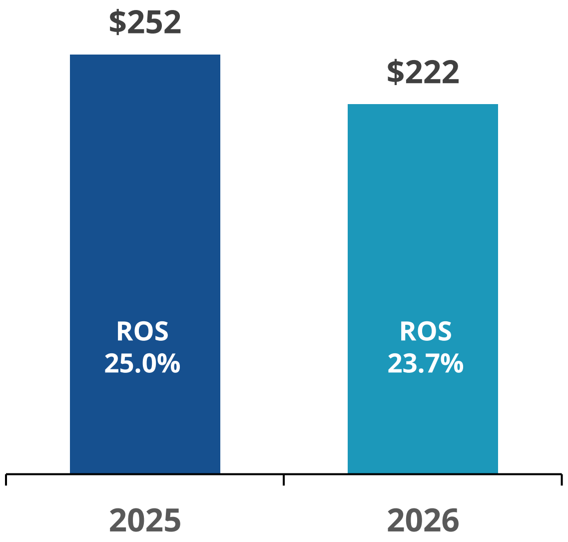


(7%)

(12%)	+3%	+2%
Volume	Mix/Price	Other

SEGMENT PROFIT

(US$ MILLIONS)



($30)

($49)	+$24	($2)	($3)
Volume	Mix/Price	Product Cost	Other

Revenue:
One step: ~(12%)
Two Step: ~(2%)
M&A: ~+2%

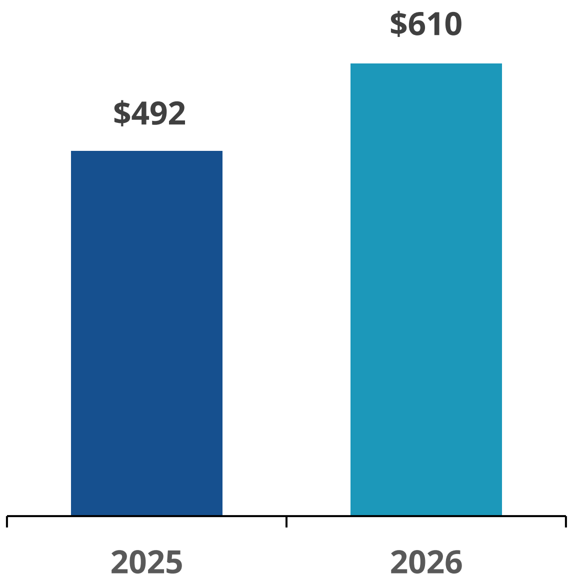
Product Cost: Inflation & factory absorption headwinds partially offset by tariff refunds

Other Cost: ~$5M M&A accretion; logistic and FX pressures partially offset by SG&A productivity

Q2 2026 BUILDING CLIMATE SOLUTIONS

REVENUE

(US$ MILLIONS)

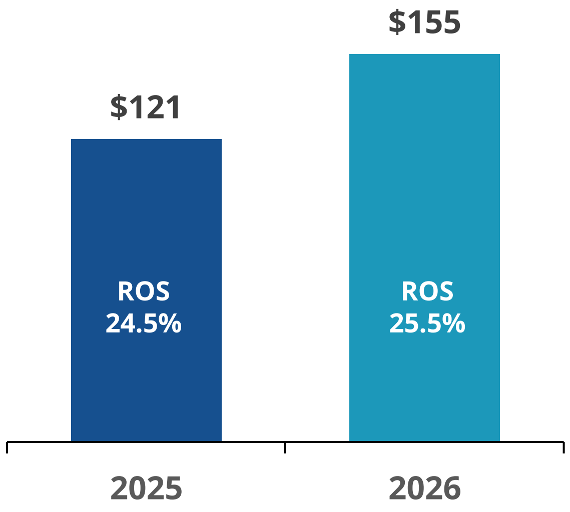


+24%

+12%	+3%	+9%
Volume	Mix/Price	Other

SEGMENT PROFIT

(US$ MILLIONS)



+$35

+$23	+$15	($9)	+$6
Volume	Mix/Price	Product Cost	Other

Volume: Strong Light Commercial equipment and service

Product Cost: Inflation and production costs

Other: ~$11M M&A accretion partially offset by SG&A investments

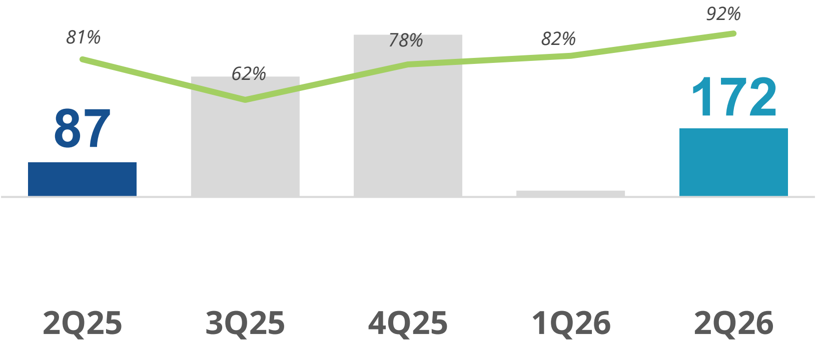
Note: Totals above may not foot due to rounding

CASH FLOW AND CAPITAL DEPLOYMENT

CASH CONVERSION

OPERATING CASH FLOW
(US$ MILLIONS)

TTM FCF CONVERSION %*

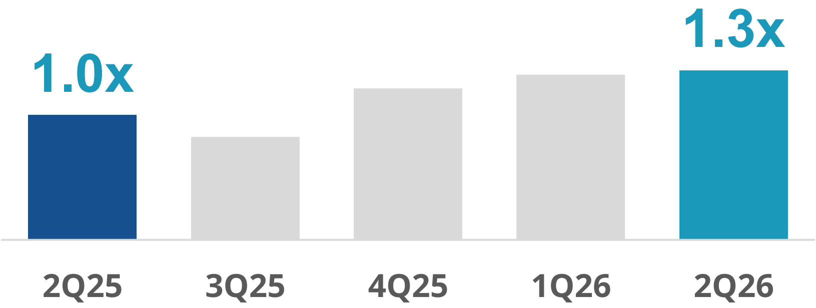


Strong 1H Cash Conversion

- On track to meet FY inventory target
- Good collections and payment leverage

LEVERAGE

NET DEBT TO
ADJUSTED
EBITDA*
(TTM)

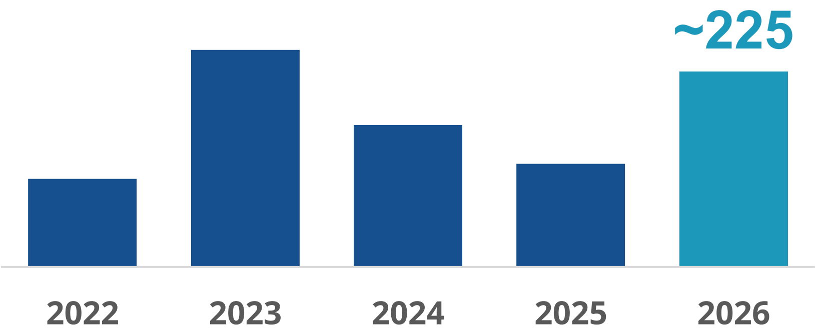


Maintain a Strong Balance Sheet

- ~$130M share repurchases in Q2
- Q3 Comfort-Aire and Century brands acquisition
- Continued evaluation of bolt-on opportunities

INVESTING FOR GROWTH

CAPEX
(US$ MILLIONS)



Customer Experience and Cost Efficiency

- Innovation and training centers
- Digital tech stack and data platforms
- Distribution network expansion & optimization
- ERP standardization and AI tools

* See appendix for reconciliation to GAAP performance. Net debt is net of cash balances

2026 FINANCIAL GUIDANCE

GROWTH

	Current		Prior	
	Revenue *Δ YoY*	*Segment Profit Incremental**	Revenue *Δ YoY*	*Segment Profit Incremental**
Volume	(LSD)	*(~35%)*	(LSD)	*(~35%)*
Price | Mix	+MSD	*~90%*	+MSD	*~90%*
M&A	+MSD	*~25%*	+MSD	*~30%*
Total LII	~8%		~8%	
HCS	*~1%*		*~4%*	
BCS	*~20%*		*~16%*	

*Before the impact of cost: inflation, investments, productivity, and M&A amortization

OTHER GUIDANCE ITEMS

		Current	Prior
COST *Δ YoY*	Inflation**	~+5%	~+5%
	Investments	+$35M	+$35M
	M&A Amortization	+$25M	+$15M
	Productivity	($60M)	($75M)
Interest		$70M	$65M
Tax Rate		~20%	~20%
Share Count		~35M	~35M
Adjusted EPS		**$23.00 – $24.00**	$23.50 – $25.00
Free Cash Flow		**$750M to $850M**	$750M to $850M

** Impact on Total Cost

ATTRACTIVE INVESTMENT OPPORTUNITY

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REVENUE AND SEGMENT PROFIT

Net Sales	Q2 2026	Q2 2025	Change Year-over-Year: Volume	Mix/Price		Other	Total
Home Comfort Solutions	$ 936	$ 1,009	(12%)	3%		2%	(7%)
Building Climate Solutions	610	492	12%	3%		9%	24%
Net sales, a GAAP measure	**$ 1,545**	**$ 1,501**	**(4%)**	**3%**		**4%**	**3%**

Segment Profit (1)	Q2 2026	Q2 2025	Volume	Mix/Price	Product Cost	Other	Total
Home Comfort Solutions	$ 222	$ 252	$ (49)	$ 24	$ (2)	$ (3)	$ (30)
Building Climate Solutions	155	121	$ 23	$ 15	$ (9)	$ 6	$ 35
Total segment profit, a Non-GAAP measure	**$ 377**	**$ 373**	**$ (25)**	**$ 39**	**$ (11)**	**$ 2**	**$ 5**
Corporate and other(3)	(22)	(24)	-	-	-	$ 2	$ 2
Total segment profit, including unallocated Corporate and other expenses, a Non-GAAP measure	**$ 355**	**$ 349**	**$ (25)**	**$ 39**	**$ (11)**	**$ 3**	**$ 6**
Loss (gain) on sale from previous dispositions	-	-					
Acquisition costs(2)	-	-					
Restructuring charges	-	-					
Operating income	**$ 355**	**$ 349**					

(1) We define segment profit as a segment's operating income included in the accompanying Consolidated Statements of Operations, excluding:
- Restructuring charges,
- Gain (loss) on sale of previous dispositions, and;
- Acquisition costs

(2) Recorded in Losses and other expenses, net in the accompanying Consolidated Statement of Operations.
(3) Corporate and other expenses include unallocated corporate costs related to corporate administrative functions such as tax, treasury, accounting, internal audit, legal and human resources.

Note: Totals above may not foot due to rounding

NET DEBT TO ADJUSTED EBITDA

	For the Twelve Months Ended June 30, (Unaudited)	
	2026	**2025**
Income before taxes, a GAAP Measure	**$ 982.6**	**$ 1,039.0**
Restructuring charges, before tax	6.8	-
Interest expense, net	56.3	28.9
Pension settlements, before tax	0.8	0.3
Other expense (income), net before tax	3.4	2.3
Loss (gain) on sale from previous dispositions	(0.9)	3.1
Depreciation and amortization expense	121.9	98.3
Adjusted EBITDA, a non-GAAP measure	**$ 1,170.9**	**$ 1,171.9**

	As of June 30, (Unaudited)	
	2026	**2025**
Total Debt	$ 1,581.3	$ 1,388.4
Less Cash	51.5	34.2
Less Short-term investments	0.6	0.5
Net Debt, a non-GAAP measure	$ 1,529.2	$ 1,353.7
Debt to Adjusted EBITDA ratio	**1.3**	**1.2**

Note: Totals above may not foot due to rounding

FREE CASH FLOW & FCF CONVERSION

	For the Three Months Ended June 30, (Unaudited)		For the Twelve Months Ended (Unaudited)				
	2026	2025	2Q 2025	3Q 2025	4Q 2025	1Q 2026	2Q 2026
Net Cash provided by operating activities, a GAAP measure	**$ 172.0**	**$ 86.8**	**$ 835.5**	**$ 684.1**	**$ 757.6**	**$ 809.5**	**$ 894.7**
Purchases of property, plant and equipment	(35.7)	(28.5)	(155.4)	(149.8)	(118.8)	(148.8)	(156.0)
Proceeds from the disposal of property, plant and equipment	0.7	0.4	2.3	1.7	1.4	1.6	1.9
Free cash flow, a Non-GAAP measure	**$ 137.0**	**$ 58.7**	**$ 682.4**	**$ 536.0**	**$ 640.2**	**$ 662.3**	**$ 740.6**

	After Tax Amount	After Tax Amount	After Tax Amount	After Tax Amount	After Tax Amount
Net income, a GAAP measure	**$ 844.3**	**$ 865.1**	**$ 805.8**	**$ 793.3**	**$ 788.5**
Restructuring charges	-	-	5.1	5.1	5.1
Acquisition costs (a)	-	-	8.9	8.9	8.9
Loss (gain) on sale from previous dispositions	3.1	3.1	(0.7)	(0.7)	(0.7)
Adjusted net income, a non-GAAP measure	**$ 847.4**	**$ 868.2**	**$ 819.1**	**$ 806.6**	**$ 801.8**
FCF Conversion	**81%**	**62%**	**78%**	**82%**	**92%**

(a) Recorded in Losses and other expenses, net in the Consolidated Statements of Operations

Note: Totals above may not foot due to rounding